

Evaluation Step	Requirement	Weight	Proof/Evidence	Scoring Matrix	Bidder Self Score	Transnet Score
Step 2: Technical Expertise & Previous Experience Assessment	Training Capability and Capacity Training strategy and implementation plans Type of proof to be submitted: a) Training strategy and implementation plans. b) Customer references letters where the service provider have supplied training material and conducted training for end users and maintainers. c) Evidence showing the training center and training simulation tools .	20%	0= 0% 1= 25% 2= 50% 3= 100%	0 = No relevant evidence submitted for training Capacity and Capability 1 = Submitted only one (1) relevant evidence for training Capacity and Capability 2 = Submitted only two (2) relevant evidence for training Capacity and Capability 3 = Submitted all three (3) relevant evidence for training Capacity and Capability		
	Company's previous work experience with similar Scope Type of proof to be submitted: Three (3) reference letters (Letter of Award, purchase order and letter of completion) for minimum of 3 projects. Each letter must have a date, be signed by the customer/client be on the customer/ client letterhead and contain: Customer company name Customer contact details Project Scope of work – providing track Bulldozers. Project Start and End dates Contract Value Reports on recovery equipment manufactured or evidence of award of purchase orders for similar projects in railroad applications.	15%	0= 0% 1= 25% 2= 50% 3= 100%	0 = Letters sent not meeting requirements / no letters submitted. 1 = Submitted three (3) relevant letters for a minimum of one (1) completed project in manufacturing and delivering the recovery machines. 2 = Submitted three (3) relevant letters for a minimum of two (2) completed projects in manufacturing and delivering the recovery machines. 3 = Submitted three (3) relevant letters for a minimum of three (3) completed projects in manufacturing and delivering the recovery machines.		
	Capability, knowledge and individual experience of key personnel involved in project. Type of proof to be submitted, CVs of key personnel with references detailing: Years of relevant experience Certifications and professional registrations. Similar project involvement	30%	0= 0% 1= 25% 2= 50% 3= 100%	0 = Key personnel do not have ECSA registered Professional Mechanical or Electrical Engineers or PMP's and key personnel do not have a minimum of 5 years' experience in recovery machine. 1 = At least 1 ECSA registered Professional Mechanical or Electrical Engineers, no PMP qualified professional and the qualified engineer has a less than minimum of 5 years' experience in recovery equipment. 2 = At least 1 ECSA registered Professional Mechanical or Electrical Engineers, 1 PMP qualified professional each with a minimum of 5 years' experience in recovery equipment. 3 = At least 2 ECSA registered Professionals Mechanical or Electrical Engineers, 1 PMP qualified professional each with a minimum of 5 years' experience in recovery equipment.		
	Delivery period Type of proof to be delivered, Clear project plan outlining the design, manufacturing and delivery lead time of the equipment including start date and end date. This must include a clause stating that the proposed project will be finished within the project duration. Letter from manufacturers or logistics providers confirming successful delivery of similar project.	35%	0= 0% 1= 25% 2= 50% 3= 100%	0 = No delivery timeline and confirmation letter provided. 1 = Longer delivery periods, nearing (36 months) confirmation letter from other companies or Transnet Divisions. 2 = Delivery within an acceptable range but longer than optimal (24 Months) and confirmation letter from other companies or Transnet Divisions. 3 = Project plan showing delivery within the shortest specified timeframe (12Months) and confirmation letter from other companies or Transnet Divisions.		